English Translation

August 6, 2013

Summary of Consolidated Financial Results for the First Six Months of the Fiscal Year Ending December 31, 2013 <under Japanese GAAP> (UNAUDITED)

Company name: **Suntory Beverage & Food Limited**
Shares listed: First Section, Tokyo Stock Exchange
Securities code: 2587
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Scheduled date to file quarterly securities report: August 13, 2013
Scheduled date to commence dividend payments: Not planned
Preparation of supplementary material on quarterly financial results: Yes
Holding of quarterly financial results presentation meeting (for institutional investors and analysts): Yes

(Millions of yen with fractional amounts discarded, unless otherwise noted)

1. Consolidated financial results for the first six months of the fiscal year ending December 31, 2013 (from January 1, 2013 to June 30, 2013)

(1) Consolidated operating results (cumulative)

(Percentages indicate year-on-year changes)

	Net sales		Operating income		Ordinary income		Net income	
Six months ended	(Millions of yen)	(%)	(Millions of yen)	(%)	(Millions of yen)	(%)	(Millions of yen)	(%)
June 30, 2013	517,969	10.8	27,623	25.9	25,164	25.9	11,991	95.7
June 30, 2012	467,292	–	21,936	–	19,993	–	6,127	–

Note: Comprehensive income
For the six months ended June 30, 2013: ¥47,229 million [595.5%]
For the six months ended June 30, 2012: ¥6,790 million [–%]

Reference: EBITDA
For the six months ended June 30, 2013: ¥60.1 billion [21.5%]
For the six months ended June 30, 2012: ¥49.5 billion [–%]
For the definition of EBITDA, its calculation method, etc., refer to “Segment information, etc.” on page 10.
Net income before amortization of goodwill
For the six months ended June 30, 2013: ¥23.4 billion [44.6%]
For the six months ended June 30, 2012: ¥16.2 billion [–%]

	Net income per share	Diluted net income per share
Six months ended	(Yen)	(Yen)
June 30, 2013	55.52	–
June 30, 2012	28.37	28.35

Note: On April 16, 2013, the Company conducted a 1:500 share split whereby 1 share of common stock was split into 500 shares of common stock. The net income per share amounts were calculated on the assumption that the share split was conducted at the beginning of the previous fiscal year.

(2) Consolidated financial position

	Total assets	Total equity	Shareholders' equity ratio
As of	(Millions of yen)	(Millions of yen)	(%)
June 30, 2013	995,771	249,948	22.1
December 31, 2012	844,450	204,275	22.5

Reference: Shareholders' equity (Equity excluding minority interests)
As of June 30, 2013: ¥220,411 million As of December 31, 2012: ¥190,348 million

2. Dividends

	Annual cash dividends				
	First quarter-end	Second quarter-end	Third quarter-end	Fiscal year-end	Total
	(Yen)	(Yen)	(Yen)	(Yen)	(Yen)
Fiscal year ended December 31, 2012	–	0.00	–	29,896.50	29,896.50
Fiscal year ending December 31, 2013	–	0.00			
Fiscal year ending December 31, 2013 (Forecasts)			–	–	–

Note 1: Revisions to the forecasts of dividends most recently announced: None
Note 2: The Company plans to pay dividends in the fiscal year ending December 31, 2013, but the details of the dividends are undetermined at present.

3. Consolidated earnings forecasts for the fiscal year ending December 31, 2013 (from January 1, 2013 to December 31, 2013)

(Percentages indicate year-on-year changes)

	Net sales		Operating income		Ordinary income		Net income		Net income per share
	(Millions of yen)	(%)	(Millions of yen)	(%)	(Millions of yen)	(%)	(Millions of yen)	(%)	(Yen)
Fiscal year ending December 31, 2013	1,130,000	13.9	75,000	28.3	69,000	27.7	35,000	49.7	133.27

Note: Revisions to the earnings forecasts most recently announced: None
Reference: EBITDA
For the fiscal year ending December 31, 2013 (forecast): ¥142.0 billion [23.8%]
Net income before amortization of goodwill
For the fiscal year ending December 31, 2013 (forecast): ¥59.0 billion [37.0%]

* Notes

(1) Changes in significant subsidiaries during the six months ended June 30, 2013 (changes in specified subsidiaries resulting in the change in scope of consolidation): Yes

Newly consolidated: 1 company (Name: PEPSICO INTERNATIONAL - VIETNAM COMPANY)

(2) Application of specific accounting for preparing quarterly consolidated financial statements: None

(3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements after error corrections

a.	Changes in accounting policies due to revisions to accounting standards and other regulations:	None
b.	Changes in accounting policies due to other reasons:	None
c.	Changes in accounting estimates:	None
d.	Restatement of prior period financial statements after error corrections:	None

(4) Number of issued shares (common stock)

a. Total number of issued shares at the end of the period (including treasury stock)

As of June 30, 2013	216,000,000 shares
As of December 31, 2012	216,000,000 shares

b. Number of treasury shares at the end of the period

As of June 30, 2013	– shares
As of December 31, 2012	– shares

c. Average number of outstanding shares during the period (cumulative from the beginning of the fiscal year)

Six months ended June 30, 2013	216,000,000 shares
Six months ended June 30, 2012	216,000,000 shares

Note: On April 16, 2013, the Company conducted a 1:500 share split whereby 1 share of common stock was split into 500 shares of common stock. The Company has calculated the number of issued shares (common stock) based on the assumption that the share split was conducted at the beginning of the previous fiscal year.

*** Indication regarding execution of quarterly review procedures**

The quarterly review pursuant to the Financial Instruments and Exchange Act does not apply to this quarterly financial results report. At the time of disclosure of this quarterly financial results report, the review procedures for quarterly consolidated financial statements pursuant to the Financial Instruments and Exchange Act have not been completed.

*** Proper use of earnings forecasts, and other special matters**

The earnings forecasts contained in these materials are based on our judgment attributable to information available to the Company and the Group as of the date of preparation of these materials, and include certain risks and uncertainties. Actual business results may differ substantially due to various factors such as economic situation surrounding the Company and the Group, market trend, exchange rates and other factors.

Attached Materials

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1. Qualitative Information Regarding Settlement of Accounts for the First Six Months

(1) Qualitative information regarding consolidated operating results

In the first six months of the fiscal year ending December 31, 2013 (from January 1, 2013 to June 30, 2013), the global economy continued to pick up at a moderate pace and showed some underlying strength, despite concerns about downside risks stemming from the sovereign debt problem in Europe. The expectation towards recovery of the Japanese economy is rising, mainly as a result of an improvement in corporate earnings and a pickup in consumer spending reflecting continued stock price rises and yen depreciation.

Against this backdrop, the Suntory Beverage & Food Limited Group (the Group) implemented initiatives to improve profitability. In the Japan segment, the Group continued working to expand its business further and strengthen its earning capacity by reinforcing its core brands and carrying out sales promotion activities. In the overseas segment, the Group focused on fostering core brands in each overseas market and on strengthening synergies across the Group.
As a result of the above, for the first six months of the fiscal year under review, the Group reported consolidated net sales of ¥518.0 billion, up 10.8% year on year, operating income of ¥27.6 billion, up 25.9%, ordinary income of ¥25.2 billion, up 25.9%, and net income of ¥12.0 billion, up 95.7%.

Results by segment are as follows:

< Japan segment >
In the Japan segment, the Group focused on reinforcing its core brands, aiming to increase demand mainly by actively launching new products in response to changes in consumer tastes, and by strengthening sales efforts for lower-volume products through cross-brand consumer sales campaigns.
In the *BOSS* coffee range, the Group strengthened in-store marketing activities with a focus on the range’s core products: *Rainbow Mountain Blend*, *Zeitaku Bito*, *Muto Black*, and *Café au Lait*. As a result, in contrast with the overall canned coffee market, for which a year-on-year sales decline has been expected, sales volume of the Group’s products in this market was about level with the previous fiscal year.
In the *Iyemon* green tea range, sales of the two core brands of *Iyemon* and *Zeitaku Reicha* were strong. The Group stepped up consumer sales campaigns and aggressive marketing activities in combination with television commercials, and these efforts supported a considerable increase in sales volume.
In the *Suntory Oolong Tea* range, sales volume was about level with the previous fiscal year, largely as a result of sales promotion activities in partnership with supermarkets and broadcasts of new television commercials.
In the *Suntory Natural Mineral Water* range, the Group heightened the value of the product by renewing it with the introduction[*1] of a new 11.3g PET bottle. 30% of the raw material used in this PET bottle is derived from plants and it is the lightest[*2] of its type produced in Japan. The Group also worked to strengthen in-store sales promotion for the range by boosting brand power through such means as renewing the brand message communicated to customers. As a result, sales volume increased substantially.

*1: For 550ml products excluding those sold in vending machines
*2: For 500ml-600ml mineral water PET bottles made in Japan as of August 6, 2013.

In the *Pepsi* range, sales volume grew considerably contributed by the renewal of *Pepsi NEX* and an increase in sales of *Pepsi Special*, which is recognized as FOSHU (a food for specified health use) by Japan’s Ministry of Health, Labour and Welfare.
The sparkling fruit drink *Orangina* sold firmly and *GREEN DAKARA* as a way of preventing heat stroke contributed to expansion in the functional beverage market, with both making significant contributions to the Group’s overall sales growth.

In the vending machine business, the Group launched Suntory Beverage Service Limited in April following a merger of the subsidiaries operating this business, with the aim of boosting efficiency and strengthening the business foundation.

In addition to the above-mentioned sales expansion efforts, the Group worked to further boosting profitability by innovating manufacturing costs and distribution expenses.

As a result of these activities, the Japan segment reported year-on-year increases in both net sales and segment profit, as shown below.
Japan segment net sales: ¥331.5 billion (up 3.1% year on year)
Japan segment profit: ¥16.9 billion (up 32.0% year on year)

< Overseas segment >
In the overseas segment, amid a tough environment characterized by intensifying competition, the Group worked to enhance core brands in each overseas market in Europe, Oceania, Asia and the Americas.

In Europe, the Orangina Schweppes Group (OSG) faced a difficult economic environment and continuing unseasonable weather. Under these circumstances, OSG, which has a strong business foundation, focused its efforts on marketing activities to foster and enhance core brands.
In Oceania, the Frucor Group strengthened sales promotion activities for its mainstay range of energy drinks marketed under the *V* brand. Sales of the *Pepsi* brand in New Zealand continued to be strong and contributed to growth in sales volume for the Frucor Group overall.
In Asia, the Cerebos Group, which manufactures and sells health foods and processed foods, reported strong sales, particularly of health foods in Thailand. At the Suntory Garuda Group, sales increased on the back of sales of *Okky* and other products, as well as growth in sales of the Suntory brand green tea *Mirai*, which was launched in 2012. In Vietnam, the Group achieved steady business expansion with the start of the beverage business at its new joint venture with PepsiCo, Inc. in April.
In the Americas, Pepsi Bottling Ventures LLC continued to be in robust shape, particularly in the State of North Carolina. This was mainly the result of efforts to achieve optimal pricing strategies for each of its different sales channels.

In addition, we strengthened group synergies through such initiatives as the overseas deployment of R&D technology and knowhow of reducing manufacturing costs and distribution expenses developed in Japan. One example of this is our work to renew production facilities including the start of in-house production of PET bottles at the Frucor Group. By strengthening synergies in this way, we worked to improve quality and strengthen earning capacity.

As a result of the above, as well as aggressive marketing activities in each overseas market and the weaker yen, the overseas segment reported year-on-year increases in both net sales and segment profit, as shown below.

Overseas segment net sales: ¥186.5 billion (up 28.0% year on year)
Overseas segment profit: ¥22.2 billion (up 15.4% year on year)

(2) Qualitative information regarding consolidated financial position

< Assets, liabilities and equity >
Total assets as of June 30, 2013 stood at ¥995.8 billion, an increase of ¥151.3 billion compared to December 31, 2012. The main factors were increases in notes and accounts receivable-trade, merchandise and finished goods, raw materials and supplies, property, plant, and equipment, and other items.
Total liabilities stood at ¥745.8 billion, an increase of ¥105.6 billion compared to December 31, 2012. The main factors were increases in notes and accounts payable-trade, interest-bearing debt, and other items.
Equity stood at ¥249.9 billion, an increase of ¥45.7 billion compared to December 31, 2012, due in part to an increase in foreign currency translation adjustments.

< Cash flows >
Cash and cash equivalents as of June 30, 2013 amounted to ¥38.4 billion, an increase of ¥12.3 billion compared to December 31, 2012.
Net cash provided by operating activities was ¥33.3 billion, an increase of ¥11.6 billion compared to the same period of the previous fiscal year. This was mainly the result of income before income taxes and minority interests of ¥25.6 billion and depreciation and amortization of ¥21.1 billion.
Net cash used in investing activities was ¥39.0 billion, an increase of ¥14.9 billion compared to the same period of the previous fiscal year. This was mainly the result of purchases of property, plant, and equipment and intangible fixed assets of ¥26.2 billion and the purchases of investments in subsidiaries resulting in changes in scope of consolidation of ¥12.2 billion.
Net cash provided by financing activities was ¥15.3 billion, an increase of ¥12.8 billion compared to the same period of the previous fiscal year. This was mainly the result of proceeds from a net increase in short-term borrowings of ¥26.2 billion, proceeds from long-term debt of ¥54.8 billion and expenditure on repayments of long-term debt of ¥51.3 billion.

(3) Qualitative information regarding consolidated earnings forecasts

The consolidated earnings in the first six months were generally as expected. As a result, the consolidated earnings forecasts for the fiscal year ending December 31, 2013 (from January 1, 2013 to December 31, 2013) have not been changed from the full-year forecasts announced on July 3, 2013. A prompt announcement will be made if it becomes necessary to make revisions regarding earnings in future.

2. Matters Regarding Summary Information (Notes)

(1) Changes in significant subsidiaries during the six months ended June 30, 2013

As a result of a new acquisition of shares, PEPSICO INTERNATIONAL - VIETNAM COMPANY became a consolidated subsidiary from the second quarter ended June 30, 2013.

(2) Application of specific accounting for preparing quarterly consolidated financial statements

No items to report

(3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements after error corrections

No items to report

3. Quarterly Consolidated Financial Statements (Unaudited)

(1) Consolidated balance sheets

(Millions of yen)

	As of December 31, 2012	As of June 30, 2013
Assets		
Current assets		
Cash and cash equivalents	26,069	38,382
Notes and accounts receivable-trade	114,470	148,872
Merchandise and finished goods	27,731	41,633
Work in process	2,402	2,452
Raw materials and supplies	14,621	20,650
Other	33,988	45,811
Allowance for doubtful accounts	(389)	(388)
Total current assets	218,895	297,414
Noncurrent assets		
Property, plant, and equipment		
Machinery, equipment, and other	83,993	101,565
Other	151,345	169,438
Total property, plant, and equipment	235,338	271,004
Intangible fixed assets		
Goodwill	349,929	370,323
Other	10,205	21,769
Total intangible fixed assets	360,135	392,092
Investments and other assets		
Investment securities	15,781	17,072
Other	14,996	18,646
Allowance for doubtful accounts	(797)	(700)
Total investments and other assets	29,981	35,018
Total noncurrent assets	625,455	698,115
Deferred assets	99	241
Total	844,450	995,771
Liabilities		
Current liabilities		
Notes and accounts payable-trade	93,465	114,382
Electronically recorded obligations-operating	14,663	17,485
Short-term borrowings	311,214	219,205
Accrued income taxes	5,103	12,455
Provision for bonuses	1,828	2,178
Lease obligations	1,644	1,591
Other	109,265	135,938
Total current liabilities	537,186	503,236
Long-term liabilities		
Long-term debt	30,483	162,402
Liability for employee retirement benefits	6,815	6,418
Retirement allowances for directors and audit and supervisory board members	32	24
Lease obligations	3,247	2,962
Other	62,410	70,777
Total long-term liabilities	102,988	242,586
Total liabilities	640,174	745,822

(Millions of yen)

	As of December 31, 2012	As of June 30, 2013
Equity		
Shareholders’ equity		
Common stock	30,000	30,000
Capital surplus	54,395	54,395
Retained earnings	122,609	121,886
Total shareholders’ equity	207,004	206,282
Accumulated other comprehensive income (loss)		
Unrealized gain on available-for-sale securities	429	744
Deferred gain on derivatives under hedge accounting	435	343
Foreign currency translation adjustments	(17,521)	13,041
Total accumulated other comprehensive income (loss)	(16,656)	14,129
Minority interests	13,927	29,537
Total equity	204,275	249,948
Total	844,450	995,771

(2) Consolidated statements of income and consolidated statements of comprehensive income
Consolidated statements of income (cumulative)

(Millions of yen)

	Six months ended June 30, 2012	Six months ended June 30, 2013
Net sales	467,292	517,969
Cost of sales	207,764	229,745
Gross profit	259,528	288,223
Selling, general, and administrative expenses	237,592	260,599
Operating income	21,936	27,623
Non-operating income		
Interest income	136	155
Equity in earnings of affiliates	–	280
Other	799	474
Total non-operating income	936	911
Non-operating expenses		
Interest expense	2,654	2,467
Foreign currency exchange loss, net	–	731
Other	224	171
Total non-operating expenses	2,879	3,370
Ordinary income	19,993	25,164
Extraordinary income		
Insurance income	–	1,051
Compensation income	260	–
Restructuring gain	–	2,319
Other	92	37
Total extraordinary income	353	3,408
Extraordinary loss		
Loss on disposal of property, plant, and equipment	1,598	1,117
Restructuring cost	335	1,755
Other	76	103
Total extraordinary losses	2,010	2,976
Income before income taxes and minority interests	18,337	25,595
Income taxes	10,575	11,288
Net income before minority interests	7,761	14,307
Minority interests in net income	1,633	2,315
Net income	6,127	11,991

Consolidated statements of comprehensive income (cumulative)

(Millions of yen)

	Six months ended June 30, 2012	Six months ended June 30, 2013
Net income before minority interests	7,761	14,307
Other comprehensive income (loss)		
Unrealized gain on available-for-sale securities	74	314
Deferred gain (loss) on derivatives under hedge accounting	91	(91)
Foreign currency translation adjustments	(1,214)	32,054
Share of other comprehensive income in associates	78	645
Total other comprehensive income (loss)	(971)	32,922
Total comprehensive income	6,790	47,229
Total comprehensive income attributable to:		
Owners of the parent (the Company)	5,347	42,777
Minority interests	1,443	4,452

(3) Consolidated statements of cash flows

(Millions of yen)

	Six months ended June 30, 2012	Six months ended June 30, 2013
Operating activities		
Income before income taxes and minority interests	18,337	25,595
Depreciation and amortization	17,478	21,087
Amortization of goodwill	10,059	11,422
Interest and dividend income	(230)	(251)
Interest expense	2,654	2,467
Loss on disposal of property, plant, and equipment	1,598	1,117
Increase in notes and accounts receivable-trade	(24,886)	(28,500)
Increase in inventories	(13,971)	(13,092)
Increase in notes and accounts payable-trade	12,599	11,807
Other, net	10,054	12,754
Subtotal	33,694	44,407
Interest and dividend income received	504	376
Interest expense paid	(2,671)	(1,887)
Income taxes paid	(9,856)	(9,628)
Net cash provided by operating activities	21,671	33,267
Investing activities		
Purchases of property, plant, and equipment and intangible fixed assets	(23,064)	(26,232)
Purchases of investments in subsidiaries resulting in changes in scope of consolidation	–	(12,209)
Other, net	(1,072)	(590)
Net cash used in investing activities	(24,137)	(39,032)
Financing activities		
Net increase in short-term borrowings	16,745	26,155
Proceeds from long-term debt	286	54,785
Repayments of long-term debt	(2,121)	(51,284)
Repayments of lease obligations	(766)	(822)
Cash dividends	(10,525)	(12,915)
Cash dividends to minority shareholders	(1,274)	(647)
Other, net	126	–
Net cash provided by financing activities	2,471	15,271
Foreign currency translation adjustments on cash and cash equivalents	477	2,796
Net increase in cash and cash equivalents	483	12,302
Cash and cash equivalents, beginning of period	28,205	26,061
Cash and cash equivalents, end of period	28,689	38,363

(4) Notes on premise of going concern

No items to report

(5) Segment information, etc.

I. Six months ended June 30, 2012

1. Information regarding sales and profit/loss by reportable segment

(Millions of yen)

	Reportable segments		Total	Reconciliations (Note 1)	Consolidated (Note 2)
	Japan	Overseas (Note 4)			
Sales					
Sales to external customers	321,604	145,687	467,292	–	467,292
Intersegment sales or transfers	–	647	647	(647)	–
Total	321,604	146,335	467,940	(647)	467,292
Segment profit (Note 3)	12,789	19,206	31,995	(10,059)	21,936

Notes 1. The reconciliations of segment profit represent amortization of goodwill unallocated to each reportable segment.
2. The segment profit is adjusted with operating income described on the quarterly consolidated statements of income.
3. The EBITDA for each reportable segment is as follows:

(Millions of yen)

	Japan	Overseas	Total
Segment profit	12,789	19,206	31,995
Depreciation and amortization	13,285	4,192	17,478
EBITDA*	26,075	23,398	49,474

*EBITDA is the sum of segment profit and depreciation and amortization.

4. Breakdown of sales, profit and EBITDA of overseas segment
The breakdown of sales, profit and EBITDA of overseas segment expressed below has been categorized by the location of the local group companies' parent company.

(Millions of yen)

	Europe	Oceania	Asia	Americas	Total
Sales					
Sales to external customers	62,907	15,537	36,480	30,762	145,687
Intersegment sales or transfers	647	–	–	–	647
Total	63,554	15,537	36,480	30,762	146,335
Segment profit	10,604	2,107	3,505	2,988	19,206
Depreciation and amortization	1,642	467	916	1,166	4,192
EBITDA	12,247	2,575	4,422	4,154	23,398

2. Information regarding impairment loss on noncurrent assets, goodwill and negative goodwill, etc. by reportable segment

(Significant impairment loss on noncurrent assets)

No items to report

(Significant change in amount of goodwill)
No items to report

(Significant gain on negative goodwill)
No items to report

II. Six months ended June 30, 2013

1. Information regarding sales and profit/loss by reportable segment

(Millions of yen)

	Reportable segments			Reconciliations (Note 1)	Consolidated (Note 2)
	Japan	Overseas (Note 4)	Total		
Sales					
Sales to external customers	331,483	186,485	517,969	–	517,969
Intersegment sales or transfers	–	510	510	(510)	–
Total	331,483	186,996	518,480	(510)	517,969
Segment profit (Note 3)	16,882	22,163	39,046	(11,422)	27,623

Notes 1. The reconciliations of segment profit represent amortization of goodwill unallocated to each reportable segment.
2. The segment profit is adjusted with operating income described on the quarterly consolidated statements of income.
3. The EBITDA for each reportable segment is as follows:

(Millions of yen)

	Japan	Overseas	Total
Segment profit	16,882	22,163	39,046
Depreciation and amortization	14,608	6,479	21,087
EBITDA*	31,490	28,642	60,133

*EBITDA is the sum of segment profit and depreciation and amortization.

4. Breakdown of sales, profit and EBITDA of overseas segment
The breakdown of sales, profit and EBITDA of overseas segment expressed below has been categorized by the location of the local group companies' parent company.

(Millions of yen)

	Europe	Oceania	Asia	Americas	Total
Sales					
Sales to external customers	74,097	19,656	56,548	36,183	186,485
Intersegment sales or transfers	510	–	–	–	510
Total	74,608	19,656	56,548	36,183	186,996
Segment profit	11,531	2,344	4,707	3,579	22,163
Depreciation and amortization	2,225	570	2,248	1,433	6,479
EBITDA	13,757	2,915	6,955	5,013	28,642

2. Information regarding impairment loss on noncurrent assets, goodwill and negative goodwill, etc. by reportable segment

(Significant impairment loss on noncurrent assets)
No items to report

(Significant change in amount of goodwill)
No items to report

(Significant gain on negative goodwill)
No items to report

(6) Notes on substantial changes in the amount of shareholders' equity
No items to report

(7) Significant subsequent events
(New share issuance by public offering and sale of shares)
The Company was listed on the first section of the Tokyo Stock Exchange on July 3, 2013. In connection with this listing, the Company made resolutions to issue new shares at meetings of the Board of Directors held on May 29 and June 17, 2013, as described below. Payment was completed on July 2, 2013.
As a result, capital stock became ¥168,384 million and the total number of issued shares became 309,000,000 shares.

1. New share issuance by public offering
(1) Offering method
Subscription in Japan: general public offering (public offering by book-building method)
Subscription overseas: overseas markets, focusing on Europe and the U.S. (However, in the U.S., the shares will be sold to qualified institutional investors only as per Rule 144A based on the United States Securities Act).
(2) Class and number of shares offered
Subscription in Japan: 33,500,000 shares of common stock
Subscription overseas: 59,500,000 shares of common stock
(3) Issue price: ¥3,100 per share
(4) Subscription price: ¥2,976 per share
This price is the amount per share received by the Company from subscribers as payment for new stock. The total difference between the issue price and the subscription price is the subscriber's net gain.
(5) The amount to be paid: ¥2,550 per share
This is the amount to be paid under the Companies Act and was determined at a meeting of the Board of Directors held on June 17, 2013.
(6) Amount incorporated into capital: ¥1,488 per share
(7) Total issue price: ¥288,300 million
(8) Total subscription price: ¥276,768 million
(9) Total amount to be paid: ¥237,150 million
(10) Total amount incorporated into capital: ¥138,384 million
(11) Payment date: July 2, 2013
(12) Purpose of the funds: The Company intends to use the funds to pay back short-term borrowings from financial institutions made in the past for acquisitions of companies and businesses. The funds will also be used to cover strategic investments in Japan and overseas for the purpose of growing the Group's businesses.

2. Sale of shares of the Company (shares to be sold in Japan through committed underwriting by the subscribers)
(1) Class and number of shares to be sold: 26,000,000 shares of common stock
(2) Seller: Suntory Holdings Limited

(3) Selling method:	Nomura Securities Co., Ltd. and Mitsubishi UFJ Morgan Stanley Securities Co., Ltd. are the underwriters and sell the shares through committed underwriting by the subscribers.
(4) Sales price:	¥3,100 per share
(5) Subscription price:	¥2,976 per share
(6) Total sales price:	¥80,600 million
(7) Total subscription price:	¥77,376 million
(8) Delivery date:	July 3, 2013

3. Sale of shares of the Company (sale by overallotment)

(1) Class and number of shares to be sold:	6,200,000 shares of common stock
(2) Seller:	Nomura Securities Co., Ltd.
(3) Selling method:	In addition to sale of shares in Japan by public offering and through committed underwriting by the subscribers, the seller will sell shares of the Company borrowed from Suntory Holdings Limited, which is the major shareholder of the Company, taking demand and other factors into consideration.
(4) Sales price:	¥3,100 per share
(5) Total sales price:	¥19,220 million
(6) Delivery date:	July 3, 2013